





# Private Equity Experience

Since 1998, Morgan Keegan's has raised over \$600 million in private capital  
 – recently completed transactions include:

 <p><b>TOREADOR</b></p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$24,999,950</p>	 <p><b>BPZ Energy, Inc.</b> Developing Energy - Providing Opportunities</p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$34,398,000</p>	 <p><b>ALLIS-CHALMERS</b></p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$16,383,902</p>	 <p><b>ELECTRIC CITY</b></p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$11,000,000</p>	 <p><b>DREXLER</b> Technology Corporation</p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$10,000,000</p>	 <p><b>SCO</b></p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$50,000,000</p>
 <p><b>VISIONICS</b> CORPORATION</p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$20,000,000</p>	 <p><b>VISIONICS</b> CORPORATION</p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$5,862,000</p>	 <p><b>bam!entertainment</b></p> <p>Series B Convertible Preferred Stock</p> <p>\$6,000,000</p>	 <p><b>StoreAge</b> networking technologies</p> <p>Series B Convertible Preferred Stock</p> <p>\$25,000,000</p>	 <p><b>UNIFAB</b> UNIFAB INTERNATIONAL, INC.</p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$12,350,000</p>	 <p><b>NSI</b> SOFTWARE</p> <p>Series A Convertible Preferred Stock</p> <p>\$38,300,000</p>
 <p><b>ELTRAX</b></p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$14,036,000</p>	 <p><b>the good guys!</b> AUDIO/VIDEO SPECIALISTS</p> <p>Common Stock Private Investment In a Public Entity (PIPE)</p> <p>\$16,250,000</p>	 <p><b>Network Telephone</b></p> <p>Convertible Preferred Stock</p> <p>\$22,500,000</p>	 <p><b>advent</b> NETWORKS</p> <p>Series C Convertible Preferred Stock</p> <p>\$22,600,000</p>	 <p><b>bam!entertainment</b></p> <p>Series B Convertible Preferred Stock</p> <p>\$5,200,000</p>	 <p><b>NATIONAL REHAB PARTNERS</b></p> <p>Series A Convertible Preferred Stock and Subordinated Debt</p> <p>\$22,000,000</p>